

Proposal Example #1

Question: Introduction: Type of Request

Response: This project is the first phase of an ongoing HIV/AIDS outreach program. The health needs of the Asian community in Minnesota have not been met because of cultural barriers. Our organization intends to survey the Asian community to determine the level of awareness of HIV/AIDS in the community and develop culturally appropriate materials to educate the community about HIV/AIDS.

People remain ignorant and/or live in denial of the existence of the pandemic for example. HIV/AIDS is seen as a stigma and as such there is a lack of information as to how the infection is contracted, how it is spread, and how it can be prevented.

The tragedy of a young girl who did not know either how to protect herself or make an informed choice should be seen in the following story.

Jane, a young Cambodian girl, went to the capital city for the first time at the age of 16. She fell in love with a man who mysteriously disappeared. A month later, she found out that he was dead and eight other women were dying of AIDS because he was not going to die alone.

Sex is a taboo in most Asian communities it cannot be discussed in gender mixed company that is why the project is gender sensitive to enable the information to get to all Asian communities in a culturally appropriate manner. In the Asian tradition, women are expected to stay quiet in a gathering while the men talk for and on their behalf. To bridge this information gap, women and girls need to hear information about HIV/AIDS. By themselves so that they can make informed choices. As a result, HIV/AIDS prevention training is the only way to give women a voice to empower them to make informed choices. To reach the girls we must start with the parents in community gatherings. Thus in phase two, we plan to develop training specifically aimed at the girls and young women.

Proposal Example #2

Question: How does your organization collaborate with other agencies offering similar services?

Response: Our organization is committed to the goal of caring for the total person. Consequently, it behooves us to partner with other agencies to fulfill any needs of our clients that are beyond our scope of service. We maintain appropriate relationships with organizations in the county that constitute key points of access to the health care system in an effort to reach newly diagnosed HIV/AIDS individuals. To accomplish this we are partners in the county's Jail Linkage Program. Two senior members of staff have recently completed the county health department's Sexually Transmitted Diseases and HIV Disease Counseling and Testing programs. We do outreach to churches, homeless shelters, clubs, the county jail, and bars.

Proposal Example #3

Question: Discuss your staff's qualifications to deliver proposed services.

Response: Our staff consist of ten members all are well qualified and experienced in their various fields. Our agency offers training and educational programs to all its employees and may authorize payment of certain costs for employee attendance at planned education sessions. Proper employee training and

education are necessary to enable employees to perform on the job with a sense of security and satisfaction that job performance via improved techniques is necessary to assure high quality care.

All support staff are trained in all aspects of client care within their support area. All support staff shall be responsible for providing the protective environment and preventative, remedial and restorative services which are required in the care of our clients.

Staff members' primary responsibility is to promote the well being of clients. In general, clients' interests are primary. However, staff members' responsibility to the larger society or specific legal obligations may on limited occasions supersede the loyalty owed clients, and clients should be so advised. (Examples include when a staff member is required by law to report that a client has been abused or has threatened to harm self or others.)

Staff members respect and promote the right of clients to self-determination and assist clients in their efforts to identify and clarify their goals. Staff members may limit clients' right to self-determination when, in the staff member's professional judgment, clients' actions or potential actions pose a serious, foreseeable, and imminent risk to themselves or others.

Staff members should provide services to clients only in the context of a professional relationship based, when appropriate, on valid informed consent. Staff members should use clear and understandable language to inform clients of the purpose of the services.

Proposal Example #4

Question: What are your agency's past accomplishments?

Response: We currently provide Food Bank Services to over four hundred and fifty HIV/AIDS low-income residents. Our food bank provides culturally sensitive foods to all the ethnic groups. Our contract goal was to provide food bank services to 100 HIV/AIDS clients. At the end of the first year of our contract we were providing services to 390 clients. In the first six months of this year we have enrolled 442 clients.

In addition to food bank we also provide nutritional services to minorities under The Minority Aids Initiative, formerly known as Congressional Black Caucus (CBC). As a result of our agency providing nutritional services to minorities we are well knowledgeable of all Ryan White Title I nutrition services, protocol, and standards and procedures. Our agency also provides adult day care services under the following programs: State Medicaid Waiver Program, Channeling Project, and Community Care for the Elderly (CCE).